# Confidence in Beliefs and Rational Policy Making

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Climate Policy (e.g. Social Cost of Carbon)

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Equilibrium Climate Sensitivity (ECS)

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Equilibrium Climate Sensitivity (ECS)

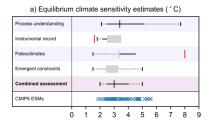


Figure: (Masson-Delmotte et al., 2021, fig TS.16b).

- Best estimate: 3°C
- Likely in range 2.5 to 4°C (high confidence)
- Virtually certain above
   1.5° C (high confidence)
- Very likely below 5° C (medium confidence)

(Masson-Delmotte et al., 2021)

# IPCC uncertainty language

ECS is likely in range 2.5 to 4°C (high confidence)

CONFIDENCE 'in the validity of a finding, based on the type, amount, quality, and consistency of evidence ... and the degree of agreement.'

PROBABILITY 'based on statistical analysis of observations or model results, or expert judgment' ('Likelihood')

Table 1. Likelihood Scale	
Term*	Likelihood of the Outcome
Virtually certain	99-100% probability
Very likely	90-100% probability
Likely	66-100% probability
About as likely as not	33 to 66% probability
Unlikely	0-33% probability
Very unlikely	0-10% probability
Exceptionally unlikely	0-1% probability

·	High agreement Limited evidence	High agreement Medium evidence	High agreement Robust evidence	
Agreement	Medium agreement Limited evidence	Medium agreement Medium evidence	Medium agreement Robust evidence	
Ä	Low agreement Limited evidence	Low agreement Medium evidence	Low agreement Robust evidence	



Evidence (type, amount, quality, consistency)

How to decide when there is this much uncertainty?

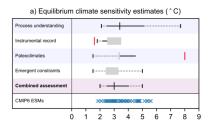


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Aim Overview of issues & a proposal concerning:

How to decide when there is this much uncertainty?

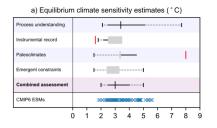


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### Plan

#### Introduction

The standard story: Bayesianism

The Challenge of Uncertainty

Confidence and Decision

Defense

Climate policy making

Aggregation

Conclusion

#### A Quick Introduction

What is it? Three tenets:

Belief Beliefs (and hence uncertainty) can be represented by **probabilities**.

Decision Decision Makers maximise expected utility.

Subjective Expected Utility (SEU)

Belief Formation Update by conditionalisation.

### **Expected utility**

$$\mathbb{E}_{\rho}(u(f)) = \sum_{s \in S} u(f(s)).\rho(s)$$

- ▶ u: utility function, representing desires or tastes
- p: probability measure, representing beliefs

A Quick Introduction

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### Saying something:

- Descriptive
- Normative
  - guide the rationalisation, evaluation and deliberation of (tough) decisions and uncertainty

#### A Quick Introduction

### Why? Purportedly:

- has acceptable choice-theoretical consequences
- 2. is conceptually clear about the roles of different mental attitudes

#### A Quick Introduction

### Why? Purportedly:

- 1. has acceptable choice-theoretical consequences
- 2. is conceptually clear about the roles of different mental attitudes

- Dutch Book Arguments, Representation Theorems
- i.e. results of the following form:

Properties of preferences  $\Leftrightarrow$   $\exists$  p, u s.t. choice maximises / choice  $\mathbb{E}_p(u(f))$ 

And the p, u are appropriately unique.

#### A Quick Introduction

### Why? Purportedly:

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- ▶ u: utility function, representing desires or tastes
- ▶ p: probability measure, representing beliefs

#### A Quick Introduction

### Why? Purportedly:

- has acceptable choice-theoretical consequences
- is conceptually clear about the roles of different mental attitudes

#### And also Provides framework for:

- belief update
- uncertainty reporting
- belief aggregation
- belief elicitation
- decision analysis

# Bayesianism and Climate Uncertainty

The lack of firm probabilities is not a reason to give up expected value theory. You might despair and adopt some other way of coping with uncertainty .... That would be a mistake. Stick with expected value theory ... and do your best with probabilities and values. (Broome, 2012)

# Bayesianism and Climate Uncertainty

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→ Just pick a (precise) probability and use it

Unknown urn	Known urn
100 balls	100 balls
Each red or black	50 red, 50 black

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What do you **believe** about the next ball drawn?

Bayesianism: same  $(\frac{1}{2})$ .

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Balance of evidence: same

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Which urn would you rather **bet on**?

Bayesianism:

indifferent.

Unknown urn	Known urn
100 balls	100 balls
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Which urn would you rather **bet on**?

Bayesianism: Ellsberg: indifferent. Known urn

Unknown urn	Known urn
100 balls	100 balls
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Bayesianism denies any role to (something like) weight of evidence in choice

**Project** 

Belief Representation & Decision

#### Aim

To formulate and defend:

Normatively valid models to give guidance for rational decision making under uncertainty.

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### Belief Representation & Decision

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### And Beyond

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### Belief Representation & Decision

#### **Aim**

#### To formulate and defend:

Normatively valid models to give guidance for rational decision making under uncertainty.

#### Desiderata

- 1. it has acceptable choice-theoretical consequences
- 2. it is conceptually clear about the roles of different mental attitudes

#### And of course:

3. it can fruitfully deal with real-life "severe" uncertainty situations such as those above.

### Plan

#### Introduction

Confidence and Decision Confidence ...and choice

Defense

Climate policy making

Aggregation

Conclusion

### Proposal in a nutshell

The concept ...

to express the proper state of belief, not one number but two are requisite, the first depending on the inferred probability, the second on the amount of knowledge on which that probability is based. (Peirce, 1878, p179)

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Beyond the degree to which one endorses a particular proposition

... there is the degree to which one is confident in this endorsement.

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Beyond the degree to which one endorses a particular proposition

... there is the degree to which one is confident in this endorsement.

If the former is one's beliefs, the latter is one's

confidence in one's beliefs

Starting point Represent beliefs by

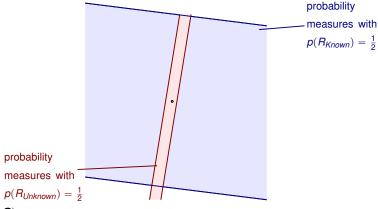
A single probability measure (Bayesianism)

•

 $\Delta(S)$ 

### Starting point Represent beliefs by

- A single probability measure (Bayesianism)
- $\equiv$  A complete, consistent set of probability judgements (e.g. 'the probability of *A* is no smaller than x')



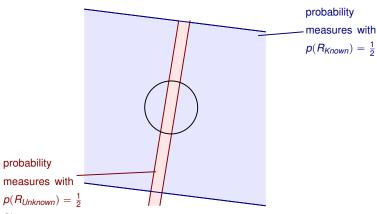
First attempt Represent beliefs by

- ► A set of probability measures (multiple priors, credal sets)
- = A consistent set of probability judgements



#### Interpretation

- confident that the probability of  $R_{Known}$  is 0.5
- ▶ unsure about whether the probability of *R<sub>Unknown</sub>* is 0.5

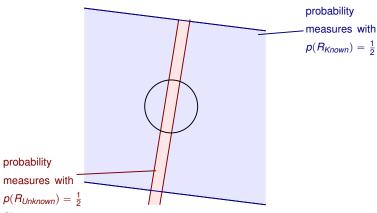


 $\Delta(S)$ 

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### Problem (credal sets)

- confidence is represented as "binary".
- but it comes in degrees.



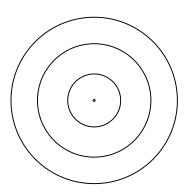
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Idea Represent beliefs by

 A consistent set of probability judgements for each confidence level

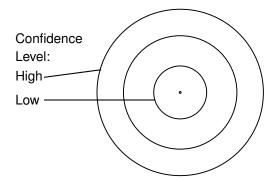
### Idea Represent beliefs by

- A nested family of sets of measures
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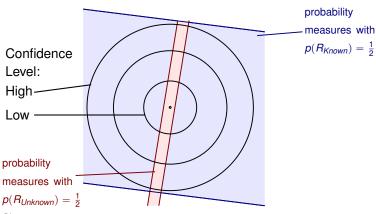
#### Idea Represent beliefs by

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#### Interpretation

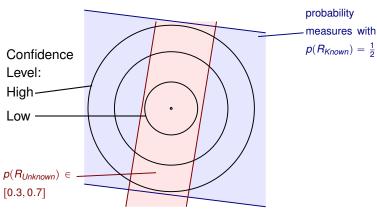
• more confident in  $p(R_{Known}) = 0.5$  than  $p(R_{Unknown}) = 0.5$ 



 $\Delta(S)$ 

#### Interpretation

▶ more confident in  $p(R_{Unknown}) \in [0.3, 0.7]$  than  $p(R_{Unknown}) = 0.5$ 





#### **Definition**

A **confidence ranking**  $\Xi$  is a nested family of closed subsets of  $\Delta(S)$ .

**Centered**: it contains a singleton set (Bayesian with confidence).

**Convex**: every  $C \in \Xi$  is convex.

**Continuous**: for every  $C \in \Xi$ ,  $C = \overline{\bigcup_{C' \subseteq C} C'} = \bigcap_{C' \supseteq C} C'$ .

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- "Logic of confidence":
- Lifting High confidence in judgement ⇒ held at lower confidence levels; not vice versa.
  - IPs At each confidence level, standard logic of credal sets.

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- "Logic of confidence":
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  - IPs At each confidence level, standard logic of credal sets.
- Confidence-imprecision tradeoff:
  - Confidence level ↑, imprecision ↑.

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### Equivalent representations

O: (ordered) set of confidence levels.

```
Conf. ranking c: O \to 2^{\Delta}
Implausibility fn \iota: \Delta \to O
Conf. in judg. conf: 2^{\Delta} \to O
```

```
\iota(p) = \min \{ o : p \in c(o) \}

conf(\mathcal{P}) = \max \{ o : c(o) \subseteq \mathcal{P} \}
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Also

O → sets of desirable gambles, coherent lower previsions, belief functions etc.

## Confidence and Decision

There appear to be many significant decisions where confidence in beliefs do, and should, play a role.

The action which follows upon an opinion depends as much upon the amount of confidence in that opinion as it does upon the favorableness of the opinion itself. (Knight, 1921, p226-227)

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But what role?

# Proposal in a nutshell

... and the intuition

would we like decisions about climate change policy to be taken on the basis of "best hunch" estimates?

# Proposal in a nutshell

... and the intuition

- would we like decisions about climate change policy to be taken on the basis of "best hunch" estimates?
- and what about wagers between us?

# Proposal in a nutshell

... and the intuition

#### Maxim

The higher the stakes involved in a decision, the more confidence is needed in a belief for it to play a role in the decision.

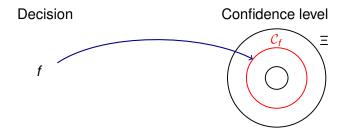
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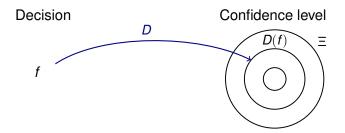
Decision

1

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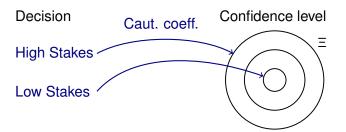


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A cautiousness coefficient for a confidence ranking  $\Xi$  is a surjective function  $D: \mathcal{A} \to \Xi$ 

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A cautiousness coefficient for a confidence ranking  $\Xi$  is a surjective function  $D: \mathcal{A} \to \Xi$ 

• the higher the stakes, the larger D(f)

## **Decision**

#### The Confidence Framework

#### Ingredients:

- utility function u
- ▶ confidence ranking Ξ
- cautiousness coefficient D
- decision rule I

#### General form:

preferences concerning f are a function of

$$u(f(s))$$
 and  $D(f)$ 

according to decision rule I

#### Examples

#### Decision rules using a (closed) set of probabilities:

unanimity rule

$$f \leq g$$
 iff  $\mathbb{E}_p(u(f)) \leqslant \mathbb{E}_p(u(g))$  for all  $p \in \max\{D(f), D(g)\}$ 

maxmin expected utility

$$f \leq g \quad \text{ iff } \quad \min_{p \in D(f)} \mathbb{E}_p(u(f)) \leqslant \min_{p \in D(g)} \mathbb{E}_p(u(g))$$

Hurwicz or α-maxmin rule

$$\alpha \min_{p \in D(f)} \mathbb{E}_p(u(f)) + (1 - \alpha) \max_{p \in D(g)} \mathbb{E}_p(u(f))$$

etc.

► On stakes

Example: Careful preferences

"Maxmin EU" decision rule

Example: Careful preferences Choose to maximise:

$$\min_{p \in D(f)} \mathbb{E}_p(u(f))$$

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#### NB:

► D(f) is a belief function  $\Rightarrow$  convex capacity  $\stackrel{monotonicity}{\Longrightarrow}$  Choquet EU  $\equiv$  maxmin EU (over core)

Example: Careful preferences Choose to maximise:

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#### Under such a rule:

- for higher stakes, one is effectively only relying on beliefs in which one has sufficient confidence.
- behaviour is as "pessimistic" as one's confidence: the more confident in appropriate beliefs or the lower the stakes, the less pessimistic.

Example: Careful preferences Choose to maximise:

$$\min_{p \in D(f)} \mathbb{E}_p(u(f))$$

Conclusion This yields the following advice:

Choose boldly if one has sufficient confidence; choose cautiously if not.

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Comparison Few "non-EU" rules correspond so closely to plausible maxims of this sort.

Comparison This rule is not as extreme as maxmin EU.

Ellsberg Can accommodate Ellsberg behaviour in the same way as the "standard maxmin EU rule".

## Plan

Introduction

Confidence and Decision

Defense

Choice

Beliefs and desires

Climate policy making

Aggregation

Conclusion

### Desiderata

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#### And of course:

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```
► Dutch Books ► Representation Theorems ► Neither in detail
```

Dynamic choice-theoretic arguments: see Hill (2020) for a rebuttal.

# Representation Theorems

#### **Preliminaries**

## A typical framework

- S non-empty finite set of states
- $\Delta(S)$  set of probability measures on S
  - C set of consequences
  - $\mathcal{A}$  set of acts (functions  $S \to C$ )
  - $\leq$  preference relation on A

# Representation Theorems

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#### Notation:

•  $f_{\alpha}g$ : shorthand for  $\alpha f + (1 - \alpha)g$ .

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## Special case (Anscombe-Aumann framework)

C =set of lotteries (probability distributions with finite support) over a set X of prizes.

# Careful preferences

#### **Axioms**

Expected utility (Anscombe and Aumann):

For all  $f, g, h \in \mathcal{A}$ ,  $\alpha \in (0, 1)$ :

Non triviality and weak order  $\leq$  is non-trivial, reflexive, transitive and complete.

Independence  $f \leq g$  iff  $f_{\alpha}h \leq g_{\alpha}h$ .

Continuity  $\{\alpha \in [0,1] | f_{\alpha}h \leq g\}$  and  $\{\alpha \in [0,1] | f_{\alpha}h \geq g\}$  are closed.

Monotonicity if  $f(s) \leq g(s)$  for all  $s \in S$ , then  $f \leq g$ .

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#### **Axioms**

Confidence-based careful preference model:

For all  $f, g, h \in A$ ,  $c, d \in C$ ,  $\alpha \in (0, 1)$ :

Non triviality and weak order  $\leq$  is non-trivial, reflexive, transitive and complete.

- S-Independence (i) if  $f \ge c$ , then  $f_{\alpha}d \ge c_{\alpha}d$  whenever the stakes are lower.
  - (ii) if  $f \le c$ , then  $f_{\alpha}d \le c_{\alpha}d$  whenever the stakes are higher.

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#### **Axioms**

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  - (ii) if  $f \le c$ , then  $f_{\alpha}d \le c_{\alpha}d$  whenever the stakes are higher.

Continuity  $\{\alpha \in [0,1] | f_{\alpha}h \leq g\}$  and  $\{\alpha \in [0,1] | f_{\alpha}h \geq g\}$  are closed.

Monotonicity applies to acts of the same stakes Uncertainty Aversion applies to acts of the same stakes

#### Representation theorem

### **Theorem**

- ≤ satisfies axioms above
  - $\Leftrightarrow$  there exist  $u: X \to \Re$ ,  $\Xi$  and  $D: A \to \Xi$  such that, for all  $f, g \in A$ ,  $f \leq g$  iff

$$\min_{p \in D(f)} \mathbb{E}_p u(f(s)) \leqslant \min_{p \in D(g)} \mathbb{E}_p u(f(s))$$

Furthermore u is unique up to positive affine transformation, and  $\Xi$  and D are unique.

▶ Enough

#### **Axioms**

Expected utility (Anscombe and Aumann):

For all  $f, g, h \in \mathcal{A}$ ,  $\alpha \in (0, 1)$ :

Non triviality and reflexivity  $\leq$  is non-trivial and reflexive.

Completeness  $f \leq g$  or  $f \geq g$ .

Transitivity if  $f \le g$  and  $g \le h$ , then  $f \le h$ .

Independence  $f \leq g$  iff  $f_{\alpha}h \leq g_{\alpha}h$ .

Continuity  $\{(\alpha, \beta) \in [0, 1]^2 | f_{\alpha}h \leq g_{\beta}h \}$  is closed.

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Expected utility (Anscombe and Aumann):

For all  $f, g, h \in \mathcal{A}$ ,  $\alpha \in (0, 1)$ :

Non triviality and reflexivity  $\leq$  is non-trivial and reflexive.

Completeness  $f \leq g$  or  $f \geq g$ .

Transitivity if  $f \le g$  and  $g \le h$ , then  $f \le h$ .

Independence  $f \leq g$  iff  $f_{\alpha}h \leq g_{\alpha}h$ .

Continuity  $\{(\alpha, \beta) \in [0, 1]^2 | f_{\alpha}h \leq g_{\beta}h \}$  is closed.

#### **Axioms**

Standard unanimity model (Bewley):

For all  $f, g, h \in \mathcal{A}$ ,  $\alpha \in (0, 1)$ :

Non triviality and reflexivity  $\leq$  is non-trivial and reflexive.

Completeness  $f \leq g$  or  $f \geq g$  whenever f, g are constant acts.

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#### **Axioms**

Confidence-based incomplete preference model:

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Continuity  $\{(\alpha, \beta) \in [0, 1]^2 | f_{\alpha}h \leq g_{\beta}h \}$  is closed.

Monotonicity if  $f(s) \leq g(s)$  for all  $s \in S$ , then  $f \leq g$ .

Consistency when the stakes decrease, one cannot suspend (determinate) preferences.

Representation theorem

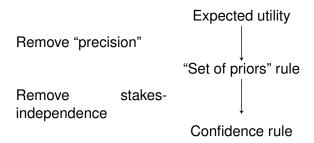
#### **Theorem**

- < satisfies axioms above
  - $\Leftrightarrow$  there exists affine  $u: C \to \Re$ ,  $\Xi$  and  $D: \mathcal{A}^2 \to \Xi$  such that, for all  $f, g \in \mathcal{A}$ ,  $f \leq g$  iff

$$\sum_{s \in \mathcal{S}} \mathbb{E}_{p}(u(f)) \leqslant \sum_{s \in \mathcal{S}} \mathbb{E}_{p}(u(g)) \quad \forall p \in D((f,g))$$

Furthermore u is unique up to positive affine transformation, and  $\Xi$  and D are unique.

## General moral



### Conclusion

The basic issue between the confidence family and fixed set of priors (aka imprecise probability) models:

is stakes-independence a rationality constraint?

The standard argument (approximately):

Conditions on bets 

⇔ betting quotients are probabilities

#### Where:

Bet on A with stakes S yields  $\in$ S if A and  $\in$ 0 if not A.

Betting quotient q(A) value such that you are indifferent between buying and selling the bet at stakes S for  $\in q(A)S$ .

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## In prevision language:

RV 
$$X$$
 with stakes  $S_X$  E.g.  $S_X = \max_{\omega \in \Omega} |X(\omega)|$ 

$$\frac{P(X)}{S_X}$$
 for lower prevision  $\underline{P}$ 

The standard argument (approximately):

Conditions on bets 

⇔ betting quotients are probabilities

## **Assumptions:**

- $\in q(A)S$  is the price at which you are indifferent between buying and selling the bet
- ▶  $\in q(A)S$  is the buying / selling price for all stakes S

Buy-sell coincidence 
$$\underline{P}(X) = -\underline{P}(-X)$$

Stakes Independence 
$$\frac{\underline{P}(\frac{S}{S_X}X)}{S} = \frac{\underline{P}(\frac{T}{S_X}X)}{T}$$



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### Removing it gives:

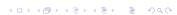
Conditions on bets

 buying / selling prices are minimal / maximal probabilities of fixed set of priors

## Assumptions:

- ▶ you have a buying price  $\in \underline{q_S}(A)S$  and a selling price  $\in \overline{q_S}(A)S$
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## Which gives:

Conditions on bets

 buying / selling prices are minimal / maximal probabilities of a confidence ranking

## Assumptions:

- ▶ you have a buying price  $\in \underline{q_S}(A)S$  and a selling price  $\in \overline{q_S}(A)S$
- quotients  $q_S(A)$ ,  $\overline{q_S}(A)$  may depend on stakes
- whatever price you accept for high stakes, you will accept for lower stakes

Stakes Dependence 
$$T \leqslant S \Rightarrow \frac{P(\frac{S}{S_X}X)}{S} \leqslant \frac{P(\frac{T}{S_X}X)}{T}$$

Coherent lower previsions:

Constant additivity  $\underline{P}(X + c1) = \underline{P}(X) + c$ 

Positive homogeneity  $\underline{P}(\alpha X) = \alpha \underline{P}(X)$ 

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Constant additivity  $\underline{P}(X + c1) = \underline{P}(X) + c$ Positive homogeneity  $\underline{P}(\alpha X) = \alpha \underline{P}(X)$ 

Fact (Grant and Polak, 2013)

Constant additivity ⇔ Constant absolute uncertainty aversion

Positive homogeneity ⇔ Constant relative uncertainty aversion

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Positive homogeneity ⇔ Constant relative uncertainty aversion

- Neither hold descriptively (Baillon and Placido, 2019; Abdellaoui et al., 2024)
- Both lack normative justification

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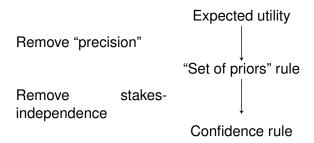
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- Neither hold descriptively (Baillon and Placido, 2019; Abdellaoui et al., 2024)
- Both lack normative justification
- → Confidence decision maxim justifies potential violation of both



## General moral



### Conclusion

The basic issue between the confidence family and fixed set of priors models:

is stakes-independence a rationality constraint?



## Desiderata

- √ it has acceptable choice-theoretical consequences
- 2. it is conceptually clear about the roles of different mental attitudes

#### And of course:

√ it can fruitfully deal with "severe uncertainty" situations such as those above.

```
(\min_{p\in\mathcal{C}} \mathbb{E}_p u(f(s)))
```

- Utility function
- Set of priors

```
(\min_{p \in \mathcal{C}} \mathbb{E}_p u(f(s)))
```

- Utility function = Desires over outcomes
- Set of priors = Beliefs?

 $(\min_{p\in\mathcal{C}}\mathbb{E}_p u(f(s)))$ 

#### Elements of the model:

- Utility function = Desires over outcomes
- Set of priors = Beliefs?

There is a natural comparison of attitude to uncertainty

▶ DM 1 is more averse to uncertainty than DM 2 if  $\forall f$ , constant acts c,  $f \geq_1 c \Rightarrow f \geq_2 c$ .

 $(\min_{p\in\mathcal{C}}\mathbb{E}_p u(f(s)))$ 

#### Elements of the model:

- Utility function = Desires over outcomes
- Set of priors = Beliefs?

For DMs with the same u, DM 1 is more averse to uncertainty iff  $C_1 \supseteq C_2$ . (Ghirardato and Marinacci, 2002)

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### Policy example

Policy maker 1's set of priors,  $C_1 \supseteq C_2$ , Policy maker 2's set.

- Does 2 have further information / beliefs?
- Or is he just less cautious?

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Maximin EU can't decide the question ... or even properly represent the possibilities.

- Utility function
- Confidence ranking
- Cautiousness coefficient
- Decision rule

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- Utility function = Desires over outcomes
- Confidence ranking = Beliefs and confidence in beliefs
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- Decision rule: Maxmin EU

And there is a natural comparison of attitude to uncertainty

▶ DM 1 is more averse to uncertainty than DM 2 if  $\forall f$ , constant c,  $f \geq_1 c \Rightarrow f \geq_2 c$ .



### Separation of beliefs and desires: Confidence

#### Elements of the model:

- Utility function = Desires over outcomes
- Confidence ranking = Beliefs and confidence in beliefs
- Cautiousness coefficient = Attitude to choosing on the basis of limited confidence
- Decision rule: Maxmin EU

And there is a natural comparison of attitude to uncertainty that corresponds precisely to differences in the cautiousness coefficient.

#### For DMs with the same u and $\Xi$

- 1 is more averse to uncertainty
- $\Leftrightarrow D_1(f) \supseteq D_2(f)$  for all acts f.



### Separation of beliefs and desires: Confidence

#### Elements of the model:

- Utility function = Desires over outcomes
- Confidence ranking = Beliefs and confidence in beliefs
- Cautiousness coefficient = Attitude to choosing on the basis of limited confidence
- ► Decision rule: Unanimity

There is a natural comparison of decisiveness

▶ DM 1 is more indecisive than DM 2 if  $\forall f, g \ f \succeq_1 g \Rightarrow f \succeq_2 g$ .



### Separation of beliefs and desires: Confidence

#### Elements of the model:

- Utility function = Desires over outcomes
- Confidence ranking = Beliefs and confidence in beliefs
- Cautiousness coefficient = Attitude to choosing on the basis of limited confidence
- ▶ Decision rule: Unanimity

There is a natural comparison of decisiveness that corresponds precisely to differences in the cautiousness coefficient

#### For DMs with the same u and $\Xi$

- 1 is more indecisive
- $\Leftrightarrow D_1((f,g)) \supseteq D_2((f,g))$  for all pairs f and g.



### Separation of beliefs and desires

#### Elements of the model:

- Utility function = Desires over outcomes
- Confidence ranking = Beliefs and confidence in beliefs
- Cautiousness coefficient = Attitude to choosing on the basis of limited confidence
- Decision rule

Conclusion There is a clean separation between beliefs and desires (attitudes to outcomes and to choosing in the absence of confidence).

Comparison Maxmin EU, unanimity preferences, as well as many other "non-EU" models of decision making, do not exhibit such a separation.



### In summary

#### Belief representation & Decision

- 1. it has acceptable choice-theoretical consequences
- 2. it involve a neat separation of beliefs and tastes

#### And of course:

3. it can fruitfully deal with "severe uncertainty" situations such as those above.

### In summary

#### Belief representation & Decision

- 1. it has acceptable choice-theoretical consequences
- 2. it involve a neat separation of beliefs and tastes

#### And of course:

3. it can fruitfully deal with "severe uncertainty" situations such as those above.

#### Moreover

- it is involves an ordinal notion of confidence (useful wrt tractability)
  - It is the only model (I am aware of) with 2, 3 and 4.







Decision models can be categorised by their 'belief' component

Model	Belief repn
Maxmin EU & al	Set of priors

Maxmin-EU

 $\min_{p \in \mathcal{C}} \mathbb{E}_p(u(f))$ 



Decision models can be categorised by their 'belief' component

Model	Belief repn
Maxmin EU & al	Set of priors
Multiplier / Variational	Function on prob. space

Multiplier / Variational 
$$\min_{p \in \Delta} (\mathbb{E}_p(u(f)) + \mathbf{c}(p))$$

Δ

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Multiplier / Variational  $\min_{p \in \Delta} (\mathbb{E}_p(u(f)) + {\color{red} {c}(p)})$ 

? normative plausibility

belief-taste separation

ordinal at the 2nd-order level

Decision models can be categorised by their 'belief' component

Model	Belief repn
Maxmin EU & al	Set of priors
Multiplier / Variational Smooth	Function on prob. space 2nd-order prob.

Smooth 
$$\mathbb{E}_{\mu}\phi\left(\mathbb{E}_{p}(u(f))\right)$$

Decision models can be categorised by their 'belief' component

Model	Belief repn
Maxmin EU & al	Set of priors
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Decision models can be categorised by their 'belief' component

Model	Belief repn
Maxmin EU & al	Set of priors
Confidence	Confidence Ranking
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Smooth	2nd-order prob.

- Utility function : Desires
- Confidence ranking : Beliefs and confidence in beliefs
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#### Example: $\alpha$ -maxmin EU

$$\alpha \min_{p \in D(f)} \mathbb{E}_{p}(u(f)) + (1 - \alpha) \max_{p \in D(f)} \mathbb{E}_{p}(u(f))$$

- Utility function : Desires
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#### Example: $\alpha$ -maxmin EU

$$\underset{\rho \in D(f)}{\alpha} \min \mathbb{E}_{\rho}(u(f)) + (1 - \underset{\rho \in D(f)}{\alpha}) \max \underset{\rho \in D(f)}{\mathbb{E}_{\rho}(u(f))}$$

•  $\alpha$ : attitude to uncertainty / imprecision.

- Utility function : Desires
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- Decision rule : Uncertainty Attitudes

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- $\alpha$ : attitude to uncertainty / imprecision.
  - Prudence; concern for robustness in decision
  - Value assigned to the "Pragmatic"

- Utility function : Desires
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### Example: $\alpha$ -maxmin EU

$$\alpha \min_{p \in D(f)} \mathbb{E}_p(u(f)) + (1 - \alpha) \max_{p \in D(f)} \mathbb{E}_p(u(f))$$

- $\alpha$ : attitude to uncertainty / imprecision.
  - ▶ Prudence: concern for robustness in decision
  - Value assigned to the "Pragmatic"
- Cautiousness coefficient:
  - How willing to risk big decisions on fragile beliefs
  - Value assigned to the "Epistemic"



- Utility function : Desires
- Confidence ranking : Beliefs and confidence in beliefs
- Cautiousness coefficient : Uncertainty Attitudes
- Decision rule : Uncertainty Attitudes

#### Moral

Decision under (severe) uncertainty involves Uncertainty Attitudes:

- Value judgements
- Multi-dimensional

#### Plan

Introduction

Confidence and Decision

Defense

Climate policy making

Aggregation

Conclusion

## Back to: Climate Policy & Uncertainty

Aim Overview of issues & a proposal concerning:

How to decide when there is this much uncertainty?

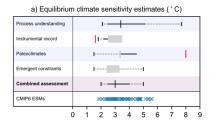


Figure: (Masson-Delmotte et al., 2021, fig TS.16b).

- Best estimate: 3°C
- Likely in range 2.5 to 4°C (high confidence)
- Virtually certain above
   1.5° C (high confidence)
- Very likely below 5° C (medium confidence)

(Masson-Delmotte et al., 2021)

#### IPCC assessments:

- translate directly into confidence rankings
- are difficult to connect to other uncertainty representations



Working with Uncertainty

The confidence framework:

Working with Uncertainty

#### The confidence framework:

provides a (hitherto absent) "logic of confidence"

- e.g. ECS likely in 2.5–4°C (high conf.) *implies* that ECS *unlikely* greater than 6°C (high conf.)
- e.g. the ECS statements are consistent

Working with Uncertainty

#### The confidence framework:

- provides a (hitherto absent) "logic of confidence"
- provides the tools for systematic propagation to "downstream" modelling

e.g. standard imprecise prob. tools at each level

and "lifting" rules: if held with high confidence then held with (at least) medium confidence

Working with Uncertainty

#### The confidence framework:

- provides a (hitherto absent) "logic of confidence"
- provides the tools for systematic propagation to "downstream" modelling
- provides recommendations for future reporting practices

e.g. report confidence in a likelihood assessment not confidence before likelihood assessment

Decision

The confidence framework:

#### Decision

#### The confidence framework:

shows how IPCC reports can be used to guide decision making

- Belief / value separation:
  - policy makers choose the appropriate confidence level for the decision at hand
  - they use the assessments made with that much confidence to decide
  - they select the appropriate 'pragmatic' uncertainty attitude (robustness etc.)

#### Decision

#### The confidence framework:

- shows how IPCC reports can be used to guide decision making
- is a pragmatic vindication of IPCC practices

- Solid normative credentials for the confidence model
- → justification of the IPCC framework

#### Decision

#### The confidence framework:

- shows how IPCC reports can be used to guide decision making
- is a pragmatic vindication of IPCC practices
- provides practical recommendations for the future use of the language
- e.g. policy maker implication in the choice of confidence level to report
- e.g. reporting at multiple levels

### Confidence representations

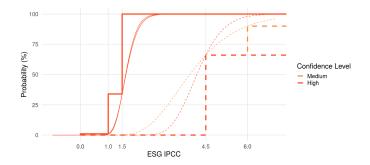
Given a set of (IPCC) confidence statements:

→ present the nested family of distributions satisfying them.

### Confidence representations

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### Confidence representations

Given a set of (IPCC) confidence statements:

→ present the nested family of distributions satisfying them.

#### Web tool does this:

- uses the logic just discussed
- detects inconsistencies
- traces p-boxes for each confidence level

#### Also:

Elicitation of confidence in beliefs

```
http://confidence.hec.fr/app/
```

#### Plan

Introduction

Confidence and Decision

Defense

Climate policy making

#### Aggregation

Challenges

Insights

Confidence Aggregation

Expertise

#### Conclusion

# Probabilistic belief aggregation

i (honest, well-intentioned) experts; 0 group. Only differ in beliefs (same  $u^i$ ).

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Only differ in beliefs (same  $u^i$ ).

Linear opinion pooling For all events *E*:

$$p^0(E) = \sum_{i=1}^n w^i p^i(E)$$

for weights  $w^i$ .



Pareto  $f \ge^i g$  for all  $i \Rightarrow f \ge^0 g$ 

Respect (issue-level) consensus

(Mongin, 1995)



# Challenges

Example

### Example

Probability certain interest rate rise has limited effect on:

	Labour	Real estate	Both
Laura	0.9	0.1	0.09
Ray	0.1	0.9	0.09
Lin. pool.	$0.1 + 0.8w^{L}$	$0.9 - 0.8w^{L}$	0.09

$$p^{0}(E) = w^{L}p^{L}(E) + (1 - w^{L})p^{R}(E)$$

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### **Spurious Unanimity**

Why respect spurious consensus?

(Mongin, 2016; Mongin and Pivato, 2020; Dietrich, 2021; Bommier et al., 2021)

### Example

Probability certain interest rate rise has limited effect on:

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$$p^{0}(E) = \mathbf{w}^{L} p^{L}(E) + (1 - \mathbf{w}^{L}) p^{R}(E)$$

### Spurious Unanimity

Why respect spurious consensus?

### Diverse (intra-agent) expertise

Why is Laura's judgement on Labour treated the same as her judgement on Real-estate?

(Genest and Zidek, 1986; French, 1985)



# Challenges Summary

### Desiderata A belief aggregation procedure that:

- 1. respects the right consensus(es)
  - avoiding spurious unanimities
- 2. can do justice to varying expertise

# Proposal Insights

Issue-level consensus

Spuriousness

### Desideratum A belief aggregation procedure that:

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  - avoiding spurious unanimities



Insights

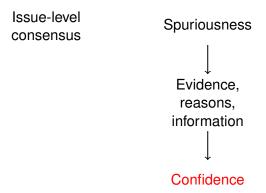
Issue-level consensus

Spuriousness

Evidence, reasons, information

 $p^{i}(E)$  does not exhaust the elements of belief states pertaining to event E relevant for aggregation . . .

Insights



 $p^{i}(E)$  does not exhaust the elements of belief states pertaining to event E relevant for aggregation . . .

Confidence in beliefs: Hill, 2013; ?; ?; Bradley, 2017

but also Klibanoff et al., 2005a; Maccheroni et al., 2006a; Hansen and Sargent, 2008; Chateauneuf and Faro, 2009a

Insights

Issue-level Spuriousness

Evidence, reasons, information

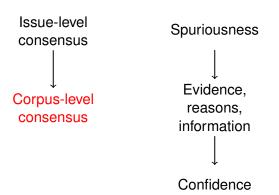
Confidence

### Desideratum A belief aggregation procedure that:

- 1. respects the right consensus(es)
  - avoiding spurious unanimities

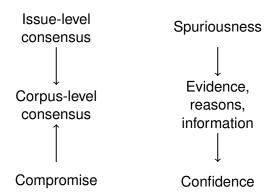


Insights



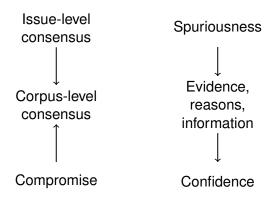
Corpus: (coherent) set of probability judgements  $\equiv$  set of priors.

Insights



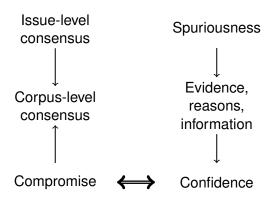
Corpus-level consensus: Everyone is willing to 'leave off the table' or compromise any potential disagreement.

Insights



What compromises are agents willing to make?

Insights



### Confidence and Compromise

The more confident an individual is in a belief, the less willing she is to compromise on it.



# Proposal Insights

### In aggregation:

Respect corpus-level consensus

where

The more confident an individual is in a belief, the less willing she is to compromise on it.

### **Aim**

- Develop such an aggregation rule
- Spurious unanimity, expertise . . . and beyond.



## Plan

Introduction

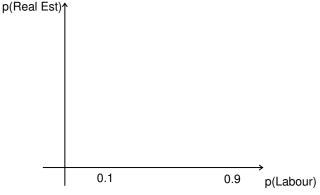
Confidence and Decision

Defense

Climate policy making

Aggregation

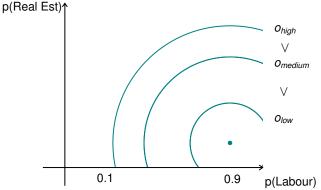
Conclusion



#### **Preliminaries**

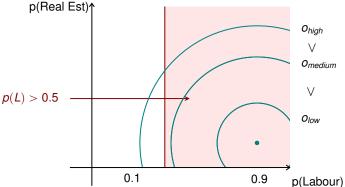
 $\triangle$  probability measures (over states  $\Omega$ )

(O, >) confidence levels



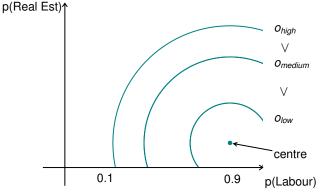
Confidence ranking: Increasing  $c^i: O \to 2^{\Delta} \setminus \emptyset$ .

(Hill, 2013; ?; Manski, 2013; Bradley, 2017)



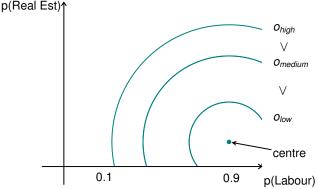
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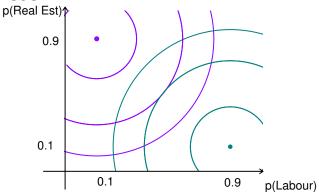


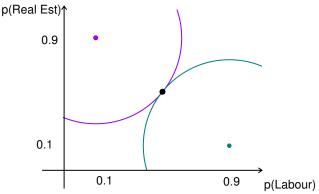
Confidence ranking: Increasing  $c^i: O \to 2^{\Delta} \backslash \emptyset$ .

Implausibility fn  $\iota: \Delta \to O \cup \emptyset$ 

(Hill, 2013; ?; Manski, 2013; Bradley, 2017)<sup>a</sup>

<sup>&</sup>lt;sup>a</sup>Reduced form for Klibanoff et al., 2005a; Maccheroni et al., 2006a; Hansen and Sargent, 2008; Chateauneuf and Faro, 2009a . . .

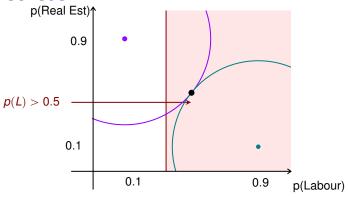




Consensus: a coherent set of probability judgements rejected by no-one (at the relevant confidence levels).

$$\bigcap_{i} c^{i}(o)$$

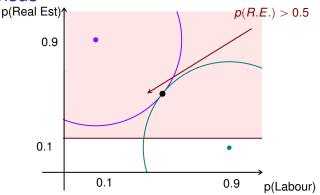




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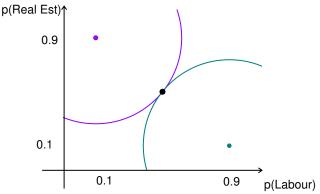




Consensus: a coherent set of probability judgements rejected by no-one (at the relevant confidence levels).

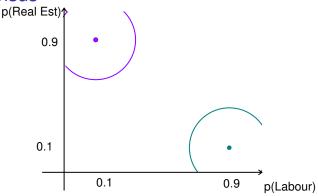
$$\bigcap_{i} c^{i}(o)$$





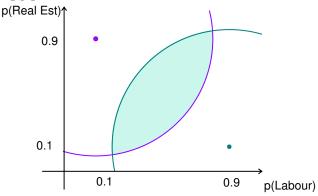
Consensus: a coherent set of probability judgements rejected by no-one (at the relevant confidence levels).

Maxim If more confident in a belief, less willing to compromise it.



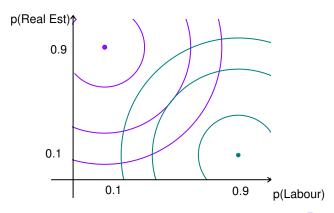
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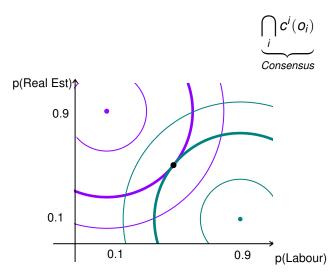
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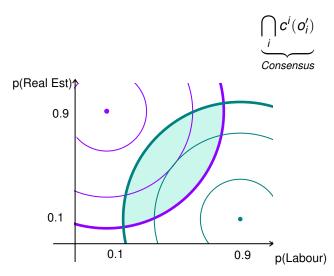


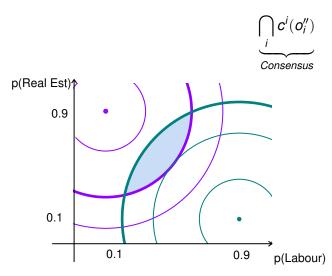
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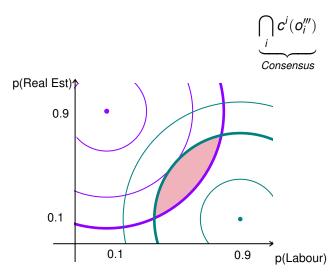
Maxim If more confident in a belief, less willing to compromise it.











$$\bigcap_{i} c^{i}(o_{i})$$
Consensus

- $\otimes: O^n \to O$ : confidence level aggregator.
  - ▶ ⊗o: group confidence in consensus judgements in o
  - monotonic

$$\bigcap_{i} c^{i}(o_{i})$$
Consensus

- $\otimes: O^n \to O$ : confidence level aggregator.
  - ▶ ⊗o: group confidence in consensus judgements in o
  - monotonic

E.g.

Maximum agg.  $\otimes o = \max\{o_i\}$ 

Minimum agg.  $\otimes o = \min \{o_i\}$ 

Average agg.  $\otimes o = \sum \frac{1}{n} o_i + \chi$ 

$$F_{\otimes}(c^1,\ldots,c^n)(o) = \bigcup_{o:\otimes o \leqslant o} \bigcap_{i \in Consensus} c^i(o_i)$$

for o with  $\bigcap_i c^i(o_i) \neq \emptyset$ 

Group judgement: held in all consensuses with that level of confidence.

Consensus-preserving confidence aggregation:

$$F_{\otimes}(c^1,\ldots,c^n)(o) = \bigcup_{o:\otimes o \leqslant o} \bigcap_i c^i(o_i)$$

The more individual confidence there is in a consensus judgement, the more confidence the group has in it.

# Confidence aggregation

#### Consensus-preserving confidence aggregation:

$$F_{\otimes}(c^1,\ldots,c^n)(o) = \bigcup_{o:\otimes o \leqslant o} \bigcap_i c^i(o_i)$$

Equivalently:

$$F_{\otimes}(\iota^1,\ldots,\iota^n)(p) = \otimes(\iota^1(p),\ldots,\iota^n(p))$$

So

$$\begin{aligned} \operatorname{Centre}_{F_{\otimes}(c^1,\dots,c^n)} &= \arg\min_{\boldsymbol{p}\in\Delta} \otimes (\iota^1(\boldsymbol{p}),\dots,\iota^n(\boldsymbol{p})) \\ &\stackrel{avge \; \otimes}{=} \arg\min_{\boldsymbol{p}\in\Delta} \sum_{i=1}^n \iota^i(\boldsymbol{p}) \end{aligned}$$

## Plan

Introduction

Confidence and Decision

Defense

Climate policy making

Aggregation

Conclusion

Probabilities p<sup>i</sup>

Probabilities  $p^i$ : stipulate confidence rankings centred on  $p^i$ 

$$c^{i}(o) = \left\{ q \in \Delta : w^{i} \rho(q, p^{i}) \leqslant o \right\}$$

 $\rho$ : distance<sup>a</sup>

E.g.

Euclidean 
$$\rho(q, p) = \sum_{\omega \in \Omega} (q(\omega) - p(\omega))^2$$

Relative Entr.  $\rho(q, p) = R(q||p)$ 

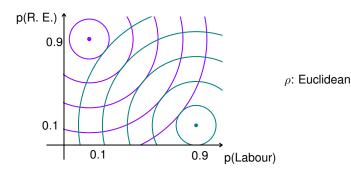
Reverse Rel. Entr.  $\rho(q, p) = R(p||q)$ 



alower semicts;  $\rho(q, p) = 0 \Leftrightarrow p = q$ .

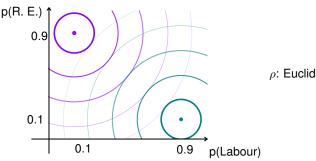
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Probabilities  $p^i$ : stipulate confidence rankings centred on  $p^i$ 

$$c^i(o) = \left\{ q \in \Delta : \frac{\mathbf{w}^i}{\mathbf{p}}(q, p^i) \leqslant o \right\}$$

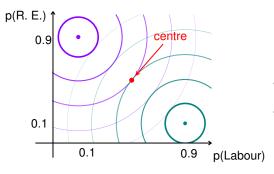


$$w^L = w^R$$

ρ: Euclidean

Probabilities  $p^i$ : stipulate confidence rankings centred on  $p^i$ 

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Confidence aggregation

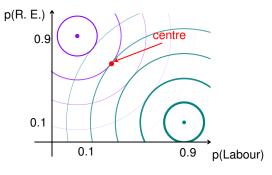
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Average ⊗

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Confidence aggregation

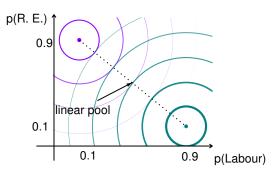
$$w^L < w^R$$

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Confidence aggregation

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 $\rho$ : Euclidean

Average ⊗

Probabilities  $p^i$ : stipulate confidence rankings centred on  $p^i$ 

$$c^i(o) = \left\{ q \in \Delta : \frac{\mathbf{w}^i}{\rho}(q, p^i) \leqslant o \right\}$$

#### **Theorem**

Centre of confidence aggregation = result of pooling rule

Generating distance	Pooling rule
Euclidean	Linear
Relative Entropy	Geometric
Reverse Rel. Entr.	Linear

with weights  $\frac{\mathbf{w}^i}{\sum_{i=1}^n \mathbf{w}^i}$ .

Probabilities  $p^i$ : stipulate confidence rankings centred on  $p^i$ 

$$c^{i}(o) = \left\{ q \in \Delta : w^{i} \rho(q, p^{i}) \leqslant o \right\}$$

#### **Theorem**

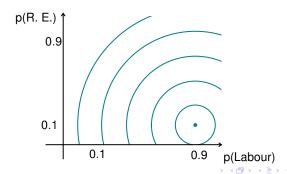
Centre of confidence aggregation = result of pooling rule

Moral Linear pooling =

- special case of confidence aggregation
- corresponding to assumptions on individuals' confidence.

Euclidean generated confidence ranking:

$$c^L(o) = \left\{ q \in \Delta : w^L \sum_{s \in S'} (q(s) - p^L(s))^2 \leqslant o 
ight\}$$

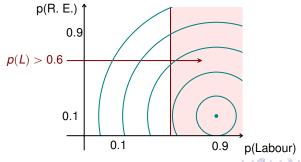


Euclidean generated confidence ranking:

$$c^L(o) = \left\{ q \in \Delta : w^L \sum_{s \in S'} (q(s) - p^L(s))^2 \leqslant o \right\}$$

Fact Euclidean generated distance assumes

• divergence from  $p^i$  on Labour  $\equiv$  divergence on R. E.

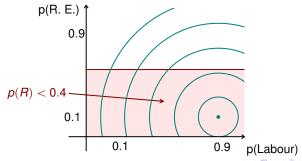


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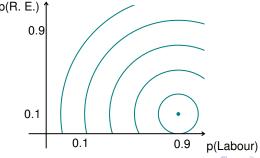


Euclidean generated confidence ranking:

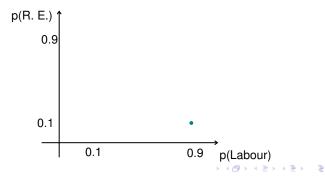
$$c^L(o) = \left\{ q \in \Delta : w^L \sum_{s \in S'} (q(s) - p^L(s))^2 \leqslant o 
ight\}$$

Fact Euclidean generated distance assumes

- divergence from  $p^i$  on Labour  $\equiv$  divergence on R. E.
- → same confidence on all issues!

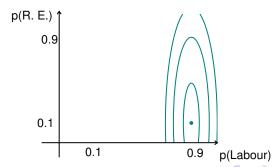


$$c^{L}(o) = \left\{ q \in \Delta : \begin{array}{l} w_{L}^{L}(q(L) - p^{L}(L))^{2} \\ + w_{R}^{L}(q(R) - p^{L}(R))^{2} \end{array} \right\}$$



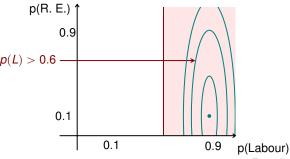
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$$w_L^L > w_R^L$$



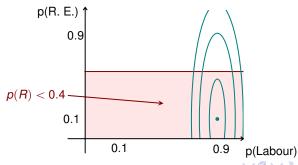
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Fact  $w_L^L > w_R^L$ : more confident in Labour judgements



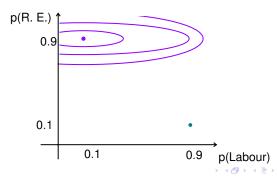
$$c^{L}(o) = \left\{ q \in \Delta : \begin{array}{l} w_{L}^{L}(q(L) - p^{L}(L))^{2} \\ + w_{R}^{L}(q(R) - p^{L}(R))^{2} \end{array} \leqslant o \right\}$$

Fact  $w_L^L > w_R^L$ : more confident in Labour judgements



$$c^{R}(o) = \left\{ q \in \Delta : \begin{array}{l} \mathbf{w}_{L}^{R}(q(L) - p^{L}(L))^{2} \\ + \mathbf{w}_{R}^{R}(q(R) - p^{L}(R))^{2} \end{array} \right\} \leq o \right\}$$

 $w_L^R < w_R^R$ : more confident in Real-Estate judgements



Confidence: rich enough to capture diverse expertise.

In general:  $(w^i, d, p)$ -generated confidence ranking:

$$c^{i}(o) = \left\{ q \in \Delta : \sum_{j=1}^{m} w_{j}^{i} d(q|_{\mathcal{P}_{j}}, p|_{\mathcal{P}_{j}}) \leq o \right\}$$

where:

 $\mathcal{P}_j$  Issues: partitions of  $\Omega$ 

wi vector of weights

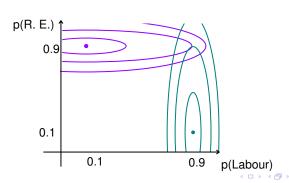
d distance, for each partition

Often, can rewrite e.g.

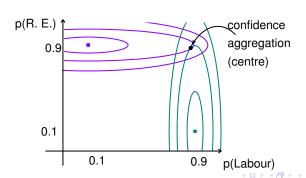
$$c^i(o) = \left\{ q \in \Delta : (q - p^i)^T D^i(q - p^i) \leqslant o \right\}$$



Confidence: rich enough to capture diverse expertise.



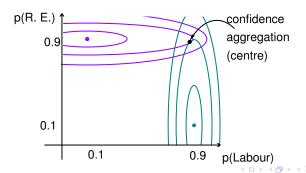
Confidence: rich enough to capture diverse expertise.



Confidence: rich enough to capture diverse expertise.

#### Confidence aggregation:

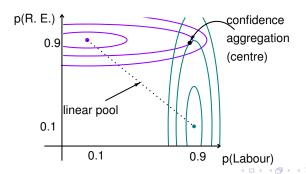
► Does justice to varying expertise (Desideratum 2)



Confidence: rich enough to capture diverse expertise.

#### Confidence aggregation:

- Does justice to varying expertise (Desideratum 2)
- Does not necessarily respect spurious unanimities (Desideratum 1)



# Aggregation and Expertise

More generally:

#### **Theorem**

Confidence aggregation  $(w^i, d, p^i)$ -generated confidence rankings:

Centre = 
$$\sum_{p \in \Delta} \sum_{i=1}^{n} \sum_{j=1}^{m} w_{j}^{i} d(p|_{\mathcal{P}_{j}}, p^{i}|_{\mathcal{P}_{j}})$$

When d convex and the issues sufficiently rich: single probability.

- Copes with within-person expertise diversity & spurious unanimity
- ► Some cases:  $_{Aq\leqslant r}\sum_{i=L,R}(q-p^i)^TD^i(q-p^i)$
- Always non-empty (even when issue-dependency)



# Aggregation and Expertise

Generates a new probability aggregation rule:

## **Expert-sensitive pooling**

$$F_{\mathcal{P}_1,\ldots,\mathcal{P}_m}^d(p^1,\ldots,p^n) =_{p \in \Delta} \sum_{i=1}^n \sum_{j=1}^m w_j^i d(p|_{\mathcal{P}_j},p^i|_{\mathcal{P}_j})$$

for convex d and rich  $\{P_j\}$ .

- Copes with within-person expertise diversity & spurious unanimity
- Tractable cases
- Well-defined

# Aggregation and Expertise

Generates a new probability aggregation rule:

## **Expert-sensitive pooling**

$$F_{\mathcal{P}_1,\ldots,\mathcal{P}_m}^d(\boldsymbol{p}^1,\ldots,\boldsymbol{p}^n) =_{\boldsymbol{p}\in\Delta} \sum_{i=1}^m \sum_{j=1}^m w_j^i d(\boldsymbol{p}|_{\mathcal{P}_j},\boldsymbol{p}^i|_{\mathcal{P}_j})$$

for convex d and rich  $\{P_j\}$ .

- Copes with within-person expertise diversity & spurious unanimity
- Tractable cases
- Well-defined
- ► Resolves a long-standing challenge (Genest and Zidek, 1986; French, 1985).



#### Conclusion

#### Confidence in beliefs has a role in:

#### **Rational Decision**

- Formal model of confidence in beliefs and decision framework
- Account with attractive conceptual and choice-theoretic properties
- Belief-value separation
- Consequences for high-stakes decision making

The higher the stakes involved in a decision, the more confidence is needed in a belief for it to play a role in the decision.

#### Thank you.

www.hec.fr/hill

#### Further details (all available on the website above):

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- Confidence and Decision, Games and Economic Behavior, 82, 2013.
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- Updating Confidence in Beliefs, Journal of Economic Theory, 2022.
- Confidence, consensus and aggregation, HEC Working Paper, 2024.

Confidence Elicitation Web Tool http://confidence.hec.fr/app/



# Confidence in Beliefs and Rational Policy Making

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SIPTA Seminar 3 February 2025

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