# Decision Making Under Severe Uncertainty SIPTA Summerschool 2010 

Matthias C. M. Troffaes<br>Department of Mathematical Sciences<br>Durham University

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## Outline

(1) Static Decision Problems

- A Very Simple Example
- Decision Trees
- The Problem of Choice
- Choice Functions
(2) Sequential Decision Problems
- A Simple Example
- Normal Form
- The Problem of Sequential Choice in Normal Form
- Normal Form Backward Induction
(3) What's Next. . .
(4) Exercises


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## A Very Simple Example

## Example (Machinery, Overtime, or Nothing?)

A company makes a product, and believes in increasing future demand. The manager asks you, the decision expert, whether he should buy new machinery, use overtime, or do nothing. The upcoming year, demand can either increase or remain the same.
If we buy new machinery, then the profit at the end of the year will be 440 (in thousands of pounds) if demand increases, and 260 otherwise. On the other hand, if we use overtime, then the profit will be 420 if demand increases, and 420 otherwise. If we do nothing, profit will be 370 .
According to our best current judgement, demand will increase with probability at least 0.5 , and at most 0.8 .

What advice can we give the manager?

## The Basic Elements of a Decision Problem

- decisions: \{buy new machinery, use overtime, do nothing\}
- events: \{demand increases, demand stays\}
- rewards: a monetary value, depending on decisions and events
- decision maker may have information about the events (e.g. bounds on the probabilities of the events)


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## Decision Trees

Graphical representation of decisions, events, and rewards:
decision nodes + decisions rewards
chance nodes + events


## Static and Sequential Decision Problems

The problem we are investigating is of a very simple type...

- we must make a single decision,
- which is followed by the occurence of an uncertain event, and
- which is in turn followed by a reward for us, depending on the decision we made, and the event that occurred Informally...


## Definition (Static Decision Problem)

Any decision tree that has

- a single decision node at its root,
- and no other decision node.


## Definition (Sequential Decision Problem)

Any other decision tree.

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## The Problem of Choice: Gambles

## Observation

in a static decision problem, each decision branch corresponds to a gamble

$f_{\text {machinery }}($ increase $)=440$
$f_{\text {machinery }}($ stay $)=260$

## The Problem of Choice: Gambles

## Observation

in a static decision problem, each decision branch corresponds to a gamble

$f_{\text {overtime }}($ increase $)=420$
$f_{\text {overtime }}($ stay $)=300$

## The Problem of Choice: Gambles

## Observation

in a static decision problem,
each decision branch corresponds to a gamble


## The Problem of Choice: Choice Function



## The Problem of Choice: Choice Function



## The Problem of Choice: Choice Function



## The Problem of Choice: Choice Function



## The Problem of Choice: Example



## The Problem of Choice

- we know how to go from decision trees to gambles
- only one problem left to solve:


## what is a good choice function?

- a standard choice function: maximize the expectation of the reward however, as argued in the last few days...
- under severe uncertainty, we may not be able to identify a unique probability mass function $p$ which describes our knowledge accurately
- still, we may be able to identify a lower prevision $\underline{P}$
what are good choice functions for lower previsions?


## The Problem of Choice

Theorem (Approximate Representation Theorem)
For every lower prevision there is a finite set $\mathcal{P}$ of probability mass functions such that, for every gamble $f$ on $\mathcal{X}$,

$$
\underline{P}(f) \simeq \min _{p \in \mathcal{P}} \sum_{x \in \mathcal{X}} p(x) f(x)
$$

## Example (Machinery, Overtime, or Nothing?)

In our example, increase has probability at least 0.5 and at most 0.8 , so

$$
\mathcal{P}=\begin{array}{c|cc} 
& p_{1} & p_{2} \\
\hline \text { increase } & 0.5 & 0.8 \\
\text { stay } & 0.5 & 0.2
\end{array} \text { (each column is a probability mass function) }
$$

## what are good choice functions

 for finite sets of probability mass functions?
## Recapitulating

|  |  | events |  | set of probabilities $\mathcal{P}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | increase | stay | $p_{1}$ | $p_{2}$ |  |
| events | increase |  | 0.5 | 0.8 |  |
|  | stay |  |  | 0.5 | 0.2 |
| set of decisions | machinery | 440 | 260 |  |  |
|  | overtime | 420 | 300 |  |  |
|  | nothing | 370 | 370 |  |  |
|  |  | set of gambles |  |  |  |

which of the gambles are optimal?

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## Г-Maximin

(Wald 1945 [15], Gilboa \& Schmeidler 1989 [4])
Definition ( $\Gamma$-Maximin Optimality Criterion)
Choose any gamble whose lower prevision is maximal.

## Recipe (Г-Maximin Optimality Criterion)

(1) set up the table with gambles and probabilities
(2) calculate the expectation of each gamble with respect to each probability mass function
(3) calculate the minimum expectation of each gamble
(1) choose the decision with the highest minimum expectation

## Г-Maximin: Example

Example (Machinery, Overtime, or Nothing)

|  | increase | stay | $p_{1}$ | $p_{2}$ | $\underline{P}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| increase |  |  | 0.5 | 0.8 |  |
| stay |  |  | 0.5 | 0.2 |  |
| machinery | 440 | 260 |  |  |  |
| overtime | 420 | 300 |  |  |  |
| nothing | 370 | 370 |  |  |  |
|  | $(1)$ |  | (2) | (3) \& (4) |  |

## Г-Maximax

(Satia and Lave 1973 [10], probably others as well)

- 「-maximin seems overly pessimistic; something more optimistic?


## Definition (Г-Maximax Optimality Criterion)

Choose any gamble whose upper prevision is maximal.

## Recipe (Г-Maximax Optimality Criterion)

(1) set up the table with gambles and probabilities
(2) calculate the expectation of each gamble with respect to each probability mass function
(3) calculate the maximum expectation of each gamble
(9) choose the decision with the highest maximum expectation

## Г-Maximax: Example

Example (Machinery, Overtime, or Nothing)

|  | increase stay | $p_{1}$ | $p_{2}$ | $\bar{P}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| increase |  |  | 0.5 | 0.8 |  |
| stay |  |  | 0.5 | 0.2 |  |
| machinery | 440 | 260 |  |  |  |
| overtime | 420 | 300 |  |  |  |
| nothing | 370 | 370 |  |  |  |
|  | $(1)$ |  | (2) | (3) \& (4) |  |

## Interval Dominance

(Satia and Lave 1973 [10], Kyburg 1983 [8], many others)

- get every reasonable option (from pessimistic to optimistic) at once?


## Definition (Interval Dominance Optimality Criterion)

Choose any gamble whose upper prevision exceeds the largest lower prevision.

## Recipe (Interval Dominance Optimality Criterion)

(1) set up the table with gambles and probabilities
(2) calculate the expectation of each gamble with respect to each probability mass function
(3) calculate the minimum and maximum expectation of each gamble
(9) choose the decisions whose maximum expectation exceeds the overall largest minimum expectation

## Interval Dominance: Example

Example (Machinery, Overtime, or Nothing)

|  | increase | stay | $p_{1}$ | $p_{2}$ | $\underline{P}$ | $\bar{P}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| increase |  |  | 0.5 | 0.8 |  |  |
| stay |  |  | 0.5 | 0.2 |  |  |
| machinery | 440 | 260 |  |  |  |  |
| overtime | 420 | 300 |  |  |  |  |
| nothing | 370 | 370 |  |  |  |  |
|  | $(1)$ |  | (2) | (3) \& (4) |  |  |

## Maximality

- exploits the behavioural interpretation of lower previsions
- refines interval dominance (see Exercise 3 later!)


## Definition (Partial Ordering Determined by a Lower Prevision)

A lower prevision determines a partial ordering between gambles

$$
f \succ g \text { whenever } \underline{P}(f-g)>0
$$

(willing to pay a small amount in order to trade $g$ for $f$ ) ( $f-g+\epsilon$ is desirable for some $\epsilon>0$ )

## Maximality

(Condorcet 1785 [2], Sen 1977 [13], Walley 1991 [16])

## Definition (Maximality Optimality Criterion)

Choose any gamble which is undominated with respect to $\succ$.
i.e. any gamble $f$ such that $g \nsucc f$ for all relevant gambles $g$
i.e. any gamble $f$ such that $\underline{P}(g-f) \leq 0$ for all relevant gambles $g$

## Recipe (Maximality Optimality Criterion)

(1) set up the table with gambles and probabilities
(2) set up the table with differences between gambles
(3) calculate the sign of the expectation of each difference with respect to each probability mass function
(9) calculate the minimum sign of the expectation of each difference
(6) choose the decisions whose differences are all negative or zero
(if you do this cleverly, you may not need to consider every difference!)

## Maximality: Example

Example (Machinery, Overtime, or Nothing)

|  | increase | stay | $p_{1}$ | $p_{2}$ | $\underline{P}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| increase |  |  | 0.5 | 0.8 |  |
| stay |  |  | 0.5 | 0.2 |  |
| machinery | 440 | 260 |  |  |  |
| overtime | 420 | 300 |  |  |  |
| nothing | 370 | 370 |  |  |  |
|  | (1) |  | (3) | (4) |  |


|  | machinery | overtime | nothing |
| :---: | :---: | :---: | :---: |
| -machinery | 0 |  |  |
| -overtime |  | 0 |  |
| -nothing | (2) \& (5) |  | 0 |

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## A Simple Example

(adapted from Kikuti et al. [7, Fig. 2])

## Example (The Oil Wildcatter)

An oil wildcatter must decide whether to drill for oil $\left(d_{2}\right)$ or not $\left(d_{1}\right)$. Drilling costs 7 and provides a return of 0,12 , or 27 depending on the richness of the site. The events $S_{1}$ to $S_{3}$ represent the different yields, with $S_{1}$ being the least profitable and $S_{3}$ the most. The subject may pay 1 to test the site before deciding whether to drill; this gives one of three results $T_{1}$ to $T_{3}$, where $T_{1}$ is the most pessimistic and $T_{3}$ the most optimistic. (All rewards in units of $\$ 10000$.)

|  | $p_{1}$ | $p_{2}$ | $p_{3}$ | $p_{4}$ | $p_{5}$ | $p_{6}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T1\&S1 | 0.18 | 0.18 | 0.18 | 0.18 | 0.26 | 0.40 |
| T1\&S2 | 0.06 | 0.06 | 0.06 | 0.06 | 0.20 | 0.06 |
| T1\&S3 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |
| T2\&S1 | 0.03 | 0.03 | 0.03 | 0.23 | 0.03 | 0.03 |
| T2\&S2 | 0.18 | 0.18 | 0.40 | 0.23 | 0.18 | 0.18 |
| T2\&S3 | 0.03 | 0.03 | 0.03 | 0.00 | 0.03 | 0.03 |
| T3\&S1 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |
| T3\&S2 | 0.06 | 0.20 | 0.06 | 0.06 | 0.06 | 0.06 |
| T3\&S3 | 0.40 | 0.26 | 0.18 | 0.18 | 0.18 | 0.18 |

Should the wildcatter pay for the test or not? Then, should he drill or not?

A Simple Example: Decision Tree


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## Normal Form Decision

## Definition <br> A normal form decision fixes at every decision node exactly one decision.

```
Observation
in a sequential decision problem, each normal form decision corresponds to a gamble
```

Normal Form Decision: Example


## Normal Form Decision: Example

- We can find the gamble this for every normal form decision:

|  | $T_{1} S_{1}$ | $T_{1} S_{2}$ | $T_{1} S_{3}$ | $T_{2} S_{1}$ | $T_{2} S_{2}$ | $T_{2} S_{3}$ | $T_{3} S_{1}$ | $T_{3} S_{2}$ | $T_{3} S_{3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $d_{T} d_{1}$ | -1 | -1 | -1 | -1 | -1 | -1 | -1 | -1 | -1 |
| $d_{T}\left(T_{1} d_{1}\right)\left(T_{2} d_{1}\right)\left(T_{3} d_{2}\right)$ | -1 | -1 | -1 | -1 | -1 | -1 | -8 | 4 | 19 |
| $d_{T}\left(T_{1} d_{1}\right)\left(T_{2} d_{2}\right)\left(T_{3} d_{1}\right)$ | -1 | -1 | -1 | -8 | 4 | 19 | -1 | -1 | -1 |
| $d_{T}\left(T_{1} d_{1}\right)\left(T_{2} d_{2}\right)\left(T_{3} d_{2}\right)$ | -1 | -1 | -1 | -8 | 4 | 19 | -8 | 4 | 19 |
| $d_{T}\left(T_{1} d_{2}\right)\left(T_{2} d_{1}\right)\left(T_{3} d_{1}\right)$ | -8 | 4 | 19 | -1 | -1 | -1 | -1 | -1 | -1 |
| $d_{T}\left(T_{1} d_{2}\right)\left(T_{2} d_{1}\right)\left(T_{3} d_{2}\right)$ | -8 | 4 | 19 | -1 | -1 | -1 | -8 | 4 | 19 |
| $d_{T}\left(T_{1} d_{2}\right)\left(T_{2} d_{2}\right)\left(T_{3} d_{1}\right)$ | -8 | 4 | 19 | -8 | 4 | 19 | -1 | -1 | -1 |
| $d_{T} d_{2}$ | -8 | 4 | 19 | -8 | 4 | 19 | -8 | 4 | 19 |
| $d_{T c} d_{1}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $d_{T c} d_{2}$ | -7 | 5 | 20 | -7 | 5 | 20 | -7 | 5 | 20 |

- ...so, we have
- a set of normal form decisions
- a gamble for each normal form decision
- a credal set, so we can calculate lower/upper previsions of gambles and of their differences
... everything keeps working as before!!
(except that now we have normal form decisions, instead of simple decisions)


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## The Problem of Sequential Choice in Normal Form



## Example: Normal Form Solution

```
>>> opt = OptLowPrevMaxMin(lpr)
>>> list(opt(gambles))
[-7.0, 5.0, 20.0, -7.0, 5.0, 20.0, -7.0, 5.0, 20.0]
>>> opt = OptLowPrevMaxMax(lpr)
>>> list(opt(gambles))
[-7.0, 5.0, 20.0, -7.0, 5.0, 20.0, -7.0, 5.0, 20.0]
>>> opt = OptLowPrevMaxInterval(lpr)
>>> list(opt(gambles))
[-1.0, -1.0, -1.0, -1.0, -1.0, -1.0, -8.0, 4.0, 19.0]
[-1.0, -1.0, -1.0, -8.0, 4.0, 19.0, -8.0, 4.0, 19.0]
[-8.0, 4.0, 19.0, -1.0, -1.0, -1.0, -8.0, 4.0, 19.0]
[-8.0, 4.0, 19.0, -8.0, 4.0, 19.0, -8.0, 4.0, 19.0]
[-7.0, 5.0, 20.0, -7.0, 5.0, 20.0, -7.0, 5.0, 20.0]
>>> opt = OptLowPrevMax(lpr)
>>> list(opt(gambles))
[-1.0, -1.0, -1.0, -8.0, 4.0, 19.0, -8.0, 4.0, 19.0]
[-7.0, 5.0, 20.0, -7.0, 5.0, 20.0, -7.0, 5.0, 20.0]
```

(aside, this shows very nicely that you should always try maximality, particularly when interval dominance gives you a lot of optimal gambles where it does not seem to make sense!)

## Why Not Solve Sequential Problems This Way?

- even for this very simple problem, the number of normal form decisions was already pretty large
- a lot of calculations required, particularly with maximality
- for larger problems, not even manageable by computer the good news...
- there are backward induction schemes that can deal with arbitrary choice functions
the bad news...
- these algorithms only yields the actual optimal normal form solution if the choice function satisfies rather restrictive properties
but not all is lost!
- maximality satisfies these properties!!
- however (almost) no other criterion does


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## Backward Induction

idea: use solutions of subtrees to eliminate options in the full tree
For general choice functions several algorithms have been proposed:

- Seidenfeld 1988 [11] [12] (extensive form)
- Harmanec 1999 [5] (extensive form)
- De Cooman \& Troffaes 2005 [3] (normal form)
- Kikuti et. al 2005 [7] (apparently, normal form)
- Huntley \& Troffaes 2008 [6] (normal form)


## Normal Form Backward Induction

(Huntley \& Troffaes, 2008 [6])

## Recipe (Normal Form Backward Induction)

reiterate these steps, until all nodes have been dealt with:
(1) find normal form decisions, and corresponding gambles, at final nodes
(2) apply choice function conditional on past events, on each set of gambles
(3) replace each final node by its set of optimal gambles

## Theorem

If you do this using maximality as optimality criterion, then you are guaranteed to end up with the optimal normal form decisions at the root.

Normal Form Backward Induction: Example


## Normal Form Backward Induction: Example (Stage 1)

(1) normal form decisions, and corresponding gambles: trivial
(3) apply conditional choice: trivial (single gamble for each node!)

- replace nodes with sets of optimal gambles


$$
\text { with } g=\begin{array}{ccc}
S_{1} & S_{2} & S_{3} \\
\hline-7 & 5 & 20
\end{array}
$$

## Normal Form Backward Induction: Example (Stage 2)

$T_{1}$ branch
(1) normal form decisions and gambles

|  | $S_{1}$ | $S_{2}$ | $S_{3}$ |
| :---: | :---: | :---: | :---: |
| $d_{1}$ | -1 | -1 | -1 |
| $d_{2}$ | -8 | 4 | 19 |

(2) maximality conditional on $T_{1}$

- apply the definition of conditional probability on each of the given unconditional probabilities

$$
\mathcal{P} \left\lvert\, T_{1}=\begin{array}{c|ccc} 
& p_{1} & p_{2} & p_{3} \\
\hline S_{1} & 0.531 & 0.667 & 0.817 \\
S_{2} & 0.408 & 0.222 & 0.122 \\
S_{3} & 0.061 & 0.111 & 0.061
\end{array}\right.
$$

- apply maximality using the resulting conditional probabilities

|  | $S_{1}$ | $S_{2}$ | $S_{3}$ | $p_{1}$ | $p_{2}$ | $p_{3}$ | $\underline{P}$ |  | $d_{1}$ | $d_{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $S_{1}$ |  |  |  | 0.531 | 0.667 | 0.817 |  |  | $-d_{1}$ | 0 |
| $S_{2}$ |  |  |  | 0.408 | 0.222 | 0.122 |  |  |  |  |
| $S_{3}$ |  |  | 0.061 | 0.111 | 0.061 |  |  |  |  |  |
| $d_{1}$ | -1 | -1 | -1 |  |  |  |  | 0 |  |  |
| $d_{2}$ | -8 | 4 | 19 |  |  |  |  |  |  |  |
| $d_{2}-d_{1}$ |  |  |  |  |  |  |  |  |  |  |
| $d_{1}-d_{2}$ |  |  |  |  |  |  |  |  |  |  |

## Normal Form Backward Induction: Example (Stage 2)

$T_{2}$ branch
(1) normal form decisions and gambles

|  | $S_{1}$ | $S_{2}$ | $S_{3}$ |
| :---: | :---: | :---: | :---: |
| $d_{1}$ | -1 | -1 | -1 |
| $d_{2}$ | -8 | 4 | 19 |

(2) maximality conditional on $T_{2}$

- apply the definition of conditional probability on each of the given unconditional probabilities

$$
\mathcal{P} \left\lvert\, T_{2}=\begin{array}{c|ccc} 
& p_{1} & p_{2} & p_{3} \\
\hline S_{1} & 0.065 & 0.125 & 0.500 \\
S_{2} & 0.870 & 0.750 & 0.500 \\
S_{3} & 0.065 & 0.125 & 0.000
\end{array}\right.
$$

- apply maximality using the resulting conditional probabilities

|  | $S_{1}$ | $S_{2}$ | $S_{3}$ | $p_{1}$ | $p_{2}$ | $p_{3}$ | $\underline{\underline{P}}$ |  | $d_{1}$ | $d_{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $S_{1}$ |  |  |  | 0.065 | 0.125 | 0.500 |  |  | $-d_{1}$ | 0 |
| $S_{2}$ |  |  |  | 0.870 | 0.750 | 0.500 |  | $-d_{2}$ |  | 0 |
| $S_{3}$ |  |  |  | 0.065 | 0.125 | 0.000 |  |  |  |  |
| $d_{1}$ | -1 | -1 | -1 |  |  |  |  |  |  |  |
| $d_{2}$ | -8 | 4 | 19 |  |  |  |  |  |  |  |
| $d_{2}-d_{1}$ |  |  |  |  |  |  |  |  |  |  |
| $d_{1}-d_{2}$ |  |  |  |  |  |  |  |  |  |  |

## Normal Form Backward Induction: Example (Stage 2)

$T_{3}$ branch
(1) normal form decisions and gambles

|  | $S_{1}$ | $S_{2}$ | $S_{3}$ |
| :---: | :---: | :---: | :---: |
| $d_{1}$ | -1 | -1 | -1 |
| $d_{2}$ | -8 | 4 | 19 |

(2) maximality conditional on $T_{3}$

- apply the definition of conditional probability on each of the given unconditional probabilities

$$
\mathcal{P} \left\lvert\, T_{3}=\begin{array}{c|ccc} 
& p_{1} & p_{2} & p_{3} \\
\hline S_{1} & 0.061 & 0.111 & 0.061 \\
S_{2} & 0.408 & 0.222 & 0.122 \\
S_{3} & 0.531 & 0.667 & 0.817
\end{array}\right.
$$

- apply maximality using the resulting conditional probabilities

|  | $S_{1}$ | $S_{2}$ | $S_{3}$ | $p_{1}$ | $p_{2}$ | $p_{3}$ | $\underline{\underline{P}}$ |  | $d_{1}$ | $d_{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $S_{1}$ |  |  |  | 0.061 | 0.111 | 0.061 |  |  | $-d_{1}$ | 0 |

## Normal Form Backward Induction: Example (Stage 2)

 $d_{T^{c}}$ branch(1) normal form decisions and gambles

|  | $T_{1} S_{1}$ | $T_{1} S_{2}$ | $T_{1} S_{3}$ | $T_{2} S_{1}$ | $T_{2} S_{2}$ | $T_{2} S_{3}$ | $T_{3} S_{1}$ | $T_{3} S_{2}$ | $T_{3} S_{3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $d_{1}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $d_{2}$ | -7 | 5 | 20 | -7 | 5 | 20 | -7 | 5 | 20 |

(2) maximality

- no past events, so use unconditional probabilities
- apply maximality as usual

|  | $T_{1} S_{1}$ | $T_{1} S_{2}$ | $T_{1} S_{3}$ | $T_{2} S_{1}$ | $T_{2} S_{2}$ | $T_{2} S_{3}$ | $T_{3} S_{1}$ | $T_{3} S_{2}$ | $T_{3} S_{3}$ | $p_{1}$ | $p_{2}$ | $p_{3}$ | $p_{4}$ | $p_{5}$ | $p_{6}$ | $\underline{P}$ |  | $d_{1}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T1\&S1 |  |  |  |  |  |  |  |  |  | 0.18 | 0.18 | 0.18 | 0.18 | 0.26 | 0.40 |  | - ${ }_{1}$ | 0 |  |
| T1\&S2 |  |  |  |  |  |  |  |  |  | 0.06 | 0.06 | 0.06 | 0.06 | 0.20 | 0.06 |  | $-d_{2}$ |  | 0 |
| T1\&S3 |  |  |  |  |  |  |  |  |  | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |  |  |  |  |
| T2\&S1 |  |  |  |  |  |  |  |  |  | 0.03 | 0.03 | 0.03 | 0.23 | 0.03 | 0.03 |  |  |  |  |
| T2\&S2 |  |  |  |  |  |  |  |  |  | 0.18 | 0.18 | 0.40 | 0.23 | 0.18 | 0.18 |  |  |  |  |
| T2\&S3 |  |  |  |  |  |  |  |  |  | 0.03 | 0.03 | 0.03 | 0.00 | 0.03 | 0.03 |  |  |  |  |
| T3\&S1 |  |  |  |  |  |  |  |  |  | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |  |  |  |  |
| T3\&S2 |  |  |  |  |  |  |  |  |  | 0.06 | 0.20 | 0.06 | 0.06 | 0.06 | 0.06 |  |  |  |  |
| T3\&S3 |  |  |  |  |  |  |  |  |  | 0.40 | 0.26 | 0.18 | 0.18 | 0.18 | 0.18 |  |  |  |  |
| $d_{1}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |  |  |  |  |  |  |  |  |  |
| $d_{2}$ | -7 | 5 | 20 | -7 | 5 | 20 |  | 5 | 20 |  |  |  |  |  |  |  |  |  |  |
| $d_{2}-d_{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Normal Form Backward Induction: Example (Stage 2)

(3) replace nodes with sets of optimal gambles


## Normal Form Backward Induction: Example (Stage 3)

 $d_{T}$ branch(1) normal form decisions and gambles

|  | $T_{1} S_{1}$ | $T_{1} S_{2}$ | $T_{1} S_{3}$ | $T_{2} S_{1}$ | $T_{2} S_{2}$ | $T_{2} S_{3}$ | $T_{3} S_{1}$ | $T_{3} S_{2}$ | $T_{3} S_{3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $s_{1}=\left(T_{1} d_{1}\right)\left(T_{2} d_{1}\right)\left(T_{3} d_{2}\right)$ | -1 | -1 | -1 | -1 | -1 | -1 | -8 | 4 | 19 |
| $s_{2}=\left(T_{1} d_{1}\right)\left(T_{2} d_{2}\right)\left(T_{3} d_{2}\right)$ | -1 | -1 | -1 | -8 | 4 | 19 | -8 | 4 | 19 |

(2) maximality

- no past events, so use unconditional probabilities
- apply maximality as usual



## Normal Form Backward Induction: Example (Stage 3)

(3) replace nodes with sets of optimal gambles


## Normal Form Backward Induction: Example (Stage 4)

root node
(1) normal form decisions and gambles

|  | $T_{1} S_{1}$ | $T_{1} S_{2}$ | $T_{1} S_{3}$ | $T_{2} S_{1}$ | $T_{2} S_{2}$ | $T_{2} S_{3}$ | $T_{3} S_{1}$ | $T_{3} S_{2}$ | $T_{3} S_{3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $s_{1}=\left(T_{1} d_{1}\right)\left(T_{2} d_{1}\right)\left(T_{3} d_{2}\right)$ | -1 | -1 | -1 | -1 | -1 | -1 | -8 | 4 | 19 |
| $s_{2}=\left(T_{1} d_{1}\right)\left(T_{2} d_{2}\right)\left(T_{3} d_{2}\right)$ | -1 | -1 | -1 | -8 | 4 | 19 | -8 | 4 | 19 |
| $d_{2}$ | -7 | 5 | 20 | -7 | 5 | 20 | -7 | 5 | 20 |

(2) maximality

- no past events, so use unconditional probabilities
- apply maximality as usual


## Normal Form Backward Induction: Example (Stage 4)

 root node|  | $T_{1} S_{1}$ | $T_{1} S_{2}$ | $T_{1} S_{3}$ | $T_{2} S_{1}$ | $T_{2} S_{2}$ | $T_{2} S_{3}$ | $T_{3} S_{1}$ | $T_{3} S_{2}$ | $T_{3} S_{3}$ | $p_{1}$ | $p_{2}$ | $p_{3}$ | $p_{4}$ | $p_{5}$ | $p_{6}$ | $\underline{P}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T1\&S1 |  |  |  |  |  |  |  |  |  | 0.18 | 0.18 | 0.18 | 0.18 | 0.26 | 0.40 |  |
| T1\&S2 |  |  |  |  |  |  |  |  |  | 0.06 | 0.06 | 0.06 | 0.06 | 0.20 | 0.06 |  |
| T1\&S3 |  |  |  |  |  |  |  |  |  | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |  |
| T2\&S1 |  |  |  |  |  |  |  |  |  | 0.03 | 0.03 | 0.03 | 0.23 | 0.03 | 0.03 |  |
| T2\&S2 |  |  |  |  |  |  |  |  |  | 0.18 | 0.18 | 0.40 | 0.23 | 0.18 | 0.18 |  |
| T2\&S3 |  |  |  |  |  |  |  |  |  | 0.03 | 0.03 | 0.03 | 0.00 | 0.03 | 0.03 |  |
| T3\&S1 |  |  |  |  |  |  |  |  |  | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |  |
| T3\&S2 |  |  |  |  |  |  |  |  |  | 0.06 | 0.20 | 0.06 | 0.06 | 0.06 | 0.06 |  |
| T3\&S3 |  |  |  |  |  |  |  |  |  | 0.40 | 0.26 | 0.18 | 0.18 | 0.18 | 0.18 |  |
| $s_{1}$ | -1 | -1 | -1 | -1 | -1 | -1 | -8 | 4 | 19 |  |  |  |  |  |  |  |
| $s_{2}$ | -1 | -1 | -1 | -8 | 4 | 19 | -8 | 4 | 19 |  |  |  |  |  |  |  |
| $d_{2}$ | -7 | 5 | 20 | -7 | 5 | 20 | -7 | 5 | 20 |  |  |  |  |  |  |  |
| $s_{2}-s_{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $d_{2}-s_{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $s_{1}-s_{2}$ $d_{2}-s_{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & d_{2}-s_{2} \\ & s_{1}-d_{2} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $s_{2}-d_{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  | $s_{1}$ | $s_{2}$ | $d_{2}$ |
| :--- | :--- | :--- | :--- |
| $-s_{1}$ | 0 |  |  |
| $-s_{2}$ |  | 0 |  |
| $-d_{2}$ |  |  | 0 |

## Normal Form Backward Induction: Example (Stage 4)

(3) replace nodes with sets of optimal gambles

$$
\left\{-1+\left(T_{2}+T_{3}\right) g, g\right\}
$$

- these gambles correspond to the normal form decisions:

$$
d_{T}\left(T_{1} d_{1}\right)\left(T_{2} d_{2}\right)\left(T_{3} d_{2}\right), d_{T^{c}} d_{2}
$$

- we have solved the problem!!


## Outline

(1) Static Decision Problems

- A Very Simple Example
- Decision Trees
- The Problem of Choice
- Choice Functions
(2) Sequential Decision Problems
- A Simple Example
- Normal Form
- The Problem of Sequential Choice in Normal Form
- Normal Form Backward Induction
(3) What's Next...

4. Exercises

## What's Next. . .

Things I have not told you today:

- relationships between choice functions [14]
- more choice functions
- E-admissibility [9]
- info-gap, satisficing [1]
- extensive form methods [11] [12] [5]
- nasty properties of some choice functions:
do not rely on your general intuition about optimality
- clever things you can do when your decision problem has additional structure
we've only scratched the surface, but hopefully you have learnt something, and have some idea of how decisions could be made under severe uncertainty, and where to look further


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## Outline

(1) Static Decision Problems

- A Very Simple Example
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- The Problem of Choice
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- Normal Form
- The Problem of Sequential Choice in Normal Form
- Normal Form Backward Induction
(3) What's Next. . .
(4) Exercises


## Exercise 1: Machinery, Overtime, or Nothing?

Consider again the same very simple example. We have done additional market research, and we now know that demand will increase with probability at least 0.6 , and at most 0.65 .

What advice can we give the manager now? Investigate with each optimality criterion.

Hint: $\mathcal{P}=$|  | $p_{1}$ | $p_{2}$ |
| :---: | :---: | :---: |
| increase | 0.6 | 0.65 |
| stay | 0.4 | 0.35 |

## Exercise 2: Saving Zion (Or Maybe Not?)

There are two doors. The door to your right leads to the Source and the salvation of Zion. The door to your left leads back to the Matrix, to her... and to the end of your species. As you adequately put, the problem is choice. But we already know what you are going to do, don't we?


$\mathcal{P}=$|  | $p_{1}$ | $p_{2}$ | $p_{3}$ |
| :---: | :---: | :---: | :---: |
| lose Trin | 0.1 | 0.4 | 0.3 |
| save Trin \& lose Zion | 0.45 | 0.3 | 0.2 |
| save Trin \& save Zion | 0.45 | 0.3 | 0.5 |

Left, or right? Investigate with your favorite optimality criterion.

## Exercise 3: A Risky Investment

You have the option to invest some money. The market can either improve, remain, or worsen. The set of probabilities for your lower prevision are tabulated below. You have the choice between 4 options, summarized in the decision tree below.


Which options should you definitely not consider? First consider interval dominance, then consider maximality. Which of these two criteria gives the better answer?

## Exercise 4

The following is again the very simple example, solved in Python, for $\Gamma$-maximin, $\Gamma$-maximax, interval dominance, and maximality, respectively:

```
>>> from improb.lowprev.lowpoly import LowPoly
>>> from improb.decision.opt import *
>>> lpr = LowPoly(2, credalset=[[.5, .5], [.8, .2]])
>>> gambles = [[440, 260], [420, 300], [370, 370]]
>>> opt = OptLowPrevMaxMin(lpr)
>>> list(opt(gambles))
[[370, 370]]
>>> opt = OptLowPrevMaxMax(lpr)
>>> list(opt(gambles))
[[440, 260]]
>>> opt = OptLowPrevMaxInterval(lpr)
>>> list(opt(gambles))
[[440, 260], [420, 300], [370, 370]]
>>> opt = OptLowPrevMax(lpr)
>>> list(opt(gambles))
[[440, 260], [420, 300], [370, 370]]
```

Solve Exercises 1, 2, and 3 similarly.
[Hint: The first argument of LowPoly denotes the number of events.]

## Exercise $5\left(^{*}\right)$

Let $g$ be any gamble on $\mathcal{X}$, with lower prevision $L$ and upper prevision $U$. Let $c$ be any constant. Suppose you have the choice between the uncertain gain $g$, or the certain gain $c$.

Under each of the criteria, determine which of $g$ or $c$ (or both!) are optimal, under the following circumstances:

- $c<L$
- $L \leq c \leq U$
- $c>U$

In Exercise 3, option 4 corresponds to an investment without risk, as it yields the value $c=35$ independently of the market, however, we found that this value was too low relative to the other options to be optimal.

For what values for c would you change your mind? Again, investigate this using each of the criteria.

## Exercise 6

State one advantage, and one disadvantage, of solving a sequential decision problem by normal form backward induction, compared to solving it by normal form.

Can you think of a situation in which normal form backward induction would be less efficient than normal form?

## Exercise 7

Solve the following sequential decision problem for maximality, using either normal form, or normal form backward induction.


## Exercise 8 (*)

The following program solves the previous exercise in Python for maximality, by normal form backward induction:

```
>>> from improb.lowprev.lowpoly import LowPoly
>>> from improb.decision.opt import *
>>> from improb.decision.tree import *
>>> pspace = PSpace(["S1", "S2"], ["E1", "E2"])
>>> E1 = pspace.make_event(["S1", "S2"], ["E1"], name="E1")
>>> E2 = pspace.make_event(["S1", "S2"], ["E2"], name="E2")
>>> S1 = pspace.make_event(["S1"], ["E1", "E2"], name="S1")
>>> S2 = pspace.make_event(["S2"], ["E1", "E2"], name="S2")
```

(continued on next slide)
(continued from previous slide)

```
>>> t3 = Chance(pspace)
>>> t3[E1] = 1
>>> t3[E2] = 4
>> t2 = Decision()
>>> t2["delta1"] = t3
>>> t2["delta2"] = 2.5
>>> t1 = Chance(pspace)
>>> t1[S1] = t2
>>> t1[S2] = 2
>>> t0 = Decision()
>>> t0["d1"] = t1
>>> t0["d2"] = 2.3
>>> print(t0)
>>> lpr = LowPoly(pspace)
>>> lpr.set_lower(S1 & E1, 0.1)
>>> lpr.set_lower(S1 & E2, 0.3)
>>> lpr.set_precise(S2, 0.5)
>>> opt = OptLowPrevMax(lpr)
>>> for gamble, normal_form_decision in t0.get_norm_back_opt(opt):
... print(normal_form_decision)
```

Verify the solution. For what value of $d_{2}$ does $d_{2}$ become uniquely maximal? If you found this easy, also solve Exercises 9, 10, and 11, using Python.

## Exercise $9\left(^{*}\right)$

Tomorrow, a subject is going for a walk in the lake district. It may rain $\left(E_{1}\right)$, or not $\left(E_{2}\right)$. The subject can either take a waterproof $\left(d_{1}\right)$, or not $\left(d_{2}\right)$. But the subject may also choose to buy today's newspaper, at cost $c$, to learn about tomorrow's weather forecast $\left(d_{S}\right)$, or not $\left(d_{S^{c}}\right)$, before leaving for the lake district. The forecast has two possible outcomes: predicting rain $\left(S_{1}\right)$, or not $\left(S_{2}\right)$. Solve for maximality, with $c=1$.


$$
\begin{array}{l|cccc} 
& p_{1} & p_{2} & p_{3} & p_{4} \\
\hline S_{1} E_{1} & 0.378 & 0.378 & 0.378 & 0.478 \\
S_{1} E_{2} & 0.162 & 0.162 & 0.262 & 0.162 \\
S_{2} E_{1} & 0.072 & 0.172 & 0.072 & 0.072 \\
S_{2} E_{2} & 0.388 & 0.288 & 0.288 & 0.288
\end{array}
$$

## Exercise $10\left({ }^{* *}\right)$

Consider again the lake district exercise.
For which values of $c$ is it no longer maximal to buy the newspaper?
(This is the value of information of the newspaper.)

## Exercise 11 (*)

Complete the details of the oil wildcatter example which we discussed during the lecture, by normal form backward induction, and thereby verify the solution.
(If you have Python, Octave, or Matlab, you can also try to verify the solution by normal form.)

